

SCOTT GLASSCOCK Interview conducted in 2016 by former Pulse USA Western Sales Representative, Luke Dukart




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### BACKGROUND OF OPERATION

Our ranch has been in the family since 1952, and I have been on the place since 1996. Since then, we have mostly been a cattle and wheat operation. We started growing pulse crops in 1998 as an experiment. Fast-forward eighteen years and we are still learning about pulse crops and others, such as, corn and cover crops.

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#### **What is the biggest obstacle that you have had to overcome with growing pulse crops?**

Harvesting equipment has been the biggest challenge. Getting flexheads and conveyors. Also weeds have been an obstacle for us, mainly broadleaf weeds. Inoculating in an efficient manner has also been an obstacle as well.

#### **Have you seen any benefits to your crops following a pulse crop?**

We usually plant wheat after our peas and/or lentils, so we don't fight diseases in our wheat following pulses. Our yield can be equal to our chem-fallow wheat, if we get enough moisture the following year. Some years it yields less, we are in a 10-12" annual rainfall area, so fairly dry. We notice benefits in our wheat up to 4 years following pulses, as the stems breakdown and feed the soil .

#### **Have you seen any benefits to feeding pulse crops to your cattle?**

We feed our replacement heifers pea and lentil screenings through the winter, and they do exceptional on them. We feed our cows range cubes with 30% peas in them. We graze our farm ground, and the cattle camp out on the aftermath of the pea and lentil fields .

#### **Do you plant any annual forages? If so; which one is your favorite and why?**

No, not really, I guess cover crops would be about it. We plant them in our water ways to stop erosion and the cows have something to graze on when they get let onto our fields.

#### **Do you have any advice for new growers coming into the pulse industry?**

Give it a three year test and evaluate if pulse crops are going to work in your operation. It can't be a one year deal.

#### **With pulse crops, crop rotation is becoming a big concern. What rotation have you found to work best for you?**

We started out doing fallow, winter wheat, pulse, and spring wheat. Now we do fallow, winter wheat, corn, peas, and spring wheat. That really seems to work. You have to be careful doing too many pulse crops in your rotation .